

Why Use a Village Life Participating Lender

Congratulations on taking the next step to moving into a new Village Life Home!

We are proud of the long-term relationship we have established with our participating lender. Our preferred lender partner has been specifically selected due to their vast experience, knowledge and platforms related to new construction. They are the experts and are committed to your customer satisfaction. What this means for you is that your home loan will go smoother, faster and could offer some special incentives.

Our participating lender will work closely with our sales representatives and are familiar with our Village Life Communities, building process and timelines, policies and lending requirements. This allows for quicker and accurate answers to your questions, a faster and less complicated loan process and they will keep you updated as the loan progresses.

Some other advantages may include:

- Seller/Lender Closing Costs Credit
- Point of Sale Pre-Qualifications & Pre-Approvals
- Competitive Interest Rates
- Special Financing May Be Available
- Many Different Programs to Choose From
- Weekend & Evening Appointments are Available
- Free Phone Consultations
- Extended Rate Lock Programs with “Float Down Options”
- Consistent & Frequent Status Updates
- Waiver of Per Diem Late Charge if Closing Delay When Using Participating Lender

When you choose our participating lender, they will work hard to make sure all the financing details are communicated to you and there are no last-minute surprises. We have coordinated Loan Officers to frequently work from our Village Homes Sales Centers to assist you.

Again, congratulations on your new Village Life Home!

Guild Mortgage Participating Lender:

Stephanie Matthews

NMLS #111852

Office: (509) 293-9282 Cell: (509) 670-0547

smatthews@guildmortgage.net



(Please talk to our on-site listing agent for more details)